

## Message Text

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43

ACTION OPIC-06

INFO OCT-01 AF-06 ISO-00 COME-00 TRSE-00 XMB-02 AID-05

CIAE-00 EB-07 FRB-03 INR-07 NSAE-00 USIA-06 SP-02

CIEP-01 LAB-04 SIL-01 OMB-01 PA-01 PRS-01 /054 W

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P 141224Z NOV 75

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC PRIORITY 670

LIMITED OFFICIAL USE KHARTOUM 2660

FOR OPIC (FRANK HILL)

E.O. 11652: ADS: DECON ON RECEIPT

TAGS: EINV, EFIN, SU

SUBJECT: PORT SUDAN CEMENT PLANT

1. IN VIEW IMMINENCE OF ARAB INVESTMENT CO. (AIC) MEETING, WE WOULD LIKE TO BRING YOU UP TO DATE ON CEMENT PLANT PROJECT. YOU MAY WISH COMMUNICATE THIS BACKGROUND INFO DIRECTLY TO IBRAHIM EL-IBRAHIM, AS WE DO NOT WISH CIRCUMVENT HASSAN BILLAIL (AIC'S SUDAN MANAGER, WHO IS OUT OF COUNTRY), AND BILLAIL'S STAFFER SEES NO URGENT NEED PASS MESSAGE TO RIYADH.

2. KINARD AND HONEY (KH) HAVE BEEN MEETING INDIVIDUALLY WITH LOCAL BUSINESSMEN, INCLUDING SO FAR ABDELSALAM ABOULELA (PRESIDENT OF CHAMBER OF COMMERCE), EL-SHEIKH MUSTAFA EL AMIN, TAHYA EL-ROUBI, BITTAR AND COMPANY, IBBHIM TALAB, HAFIZ EL-SAYED EL-BARBERI, ABDEL LATIF, AND ZOHAIR EL MAGBOUL. (EMB. COMMENT: ALL ARE WEALTHY AND INFLUENTIAL.) SINCE ALL SHOWED INTENSE INTEREST IN PROJECT, ACCMDING TO KH, THERE WILL APPARENEMLY BE NO PROBLEM GETTING LOCAL EQUITY. JOINT MEETING OF POTENTIAL INVESTORS IS

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SCHEUDLED ON MONDAY, NOV. 17 AT SUDAN CHAMBER OF

COMMERCE. MEETINGS WITH KHARTOUM AND EL-NILEIN BANKS AND WITH BANK OF SUDAN HAVE LED KH TO CONCLUDE THERE ALSO NO PROBLEM GETTING LOCAL LOAN OF \$3 MILLION EQUIVALENT FOR WLRKING CAPITAL. NEW SUDAN INVESTMENT BANK MAY BE INTERESTED IN PROVIDING BOTMBRQUITY A LOAN, BUT ITS ABILITY COMMIT HAMPERED BY FACT IT STILL HAS NO MANAGER (ABOULELA IS BOARD CHAIRMAN).

3. AIC HAS BEEN ACTIVELY INVESTIGATING PROJECT, BUT DOUBTFUL ITS APPROVAL CAN BE OBTAINED AT FORTHCOMING RIYADH MEETING SINCE HASSAN BILLAIL HAS NOT BEEN HERE TO FOCUS ON PROJECT. "SPECIAL" BOARD MEETINGS CAN ALWAYS BE ARRANGED, AIC STAFFER SAYS; HOWEVER, EMBASSY FEELS, AND KH AGREE, THAT POSSIBILITY OF UNACCEPTABLE AIC DELAY OR OUTRIGHT REJECTION SHOULD BE BORNE IN MIND AND ALTERNATIVE FINANCING ARRANGEMENTS HELD IN RESERVE. KH EXPECT TO RAISE THIS MATTER AT MONDAY NIGHT MEETING, IN INTEREST OF EXPLORING WAYS LOCAL SUDANESE CAN ASSIST IN COMPLETING FINANCIAL PACKAGE. OPIC AND/OR ROBERT FLEMING MIGHT WISH TO MAKE TENTATIVE APPROACHES TO CITICORP, ET AL, STRESSING EXTERNAL ACCOUNT "GUARANTEE" AND AVAILABILITY OF SOME EQUIT TO LENDER.

4. WE WOULD APPRECIATE BEING KEPT INFORMED ON ANY ACTIONS AT YOUR END OR ON ANY INFORMATION YOU GET FROM AIC.

DECONTROL UPON RECEIPT.  
BREWER

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CEMENT, INDUSTRIAL PLANTS, FOREIGN INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 NOV 1975  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ShawDG  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION OPIC  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** n/a  
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**To:** STATE  
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